



SOFT CORPORATE OFFER 01-09-25 | GRANULATED UREA

ISSUED: 5TH SEPTMEBR 2025
VALIDITY 5TH OCTOBER 2025

SCO NO: 01-09-25

SOFT CORPORATE OFFER

We YRS ASSOCIATES LIMITED OF 2a Connaught Avenue, London E4 7AA, United Kingdom appointed distributors for Export Sales by DANGOTE FERTILISERS LIMITED under CUSTOMER NO. 12001704 do hereby issue this offer with corporate responsibility; that confirms our intention and capacity to supply this commodity according to our terms and condition.

This corporate offer represents the basic terms for the sale of the product with specification as shared herewith.

BASIC GENERAL TERMS

NO	COMMODITY	GRANULAR UREA N46
1	ORIGIN	DANGOTE FERTILISERS, NIGERIA
2	TESTING METHOD	FACTORY & INDPENDANT SURVEYORS
3	INCOTERMS	FOB DANGOTE QUAYS, LEKKI PORT OR CFR AWSP
4	VESSEL LOAD +/- 10%	30,000MT IN BULK - NON PACKAGED
5	PRICE / MT	UPON SUCCESSFUL BIDDING
6	CONTRACT TERM	FOB:CASH AGAINST SHIPPING DOCUMENTS CFR: BANK INSTRUMENT MT700/760

For and on behalf of YRS Associates Limited,

Yasir Ballal



Managing Associate
YRS ASSOCIATES LIMITED

+44207788 0493

+442079002730

contact@yrs.associates

2A Connaught Avenue, London E4 7AA, United Kingdom

PRODUCT SPECIFICATIONS



RC 702207
Dangote Fertiliser Limited

Marble House
1, Alfred Rewane Road,
Falomo, Ikoyi, Lagos, Nigeria
P. O. Box 40032, Falomo, Ikoyi
Tel: +234 14480815-6, 2712233-4
Fax: +23412712231
E-mail: dfl.customer@care@dangote.com
d.fertiliser@dangote.com
Website: www.dangote.com | www.fertiliser.dangote.com
Factory: Km 15, Okunraye, Ibeju-Lekki, Lagos, Nigeria.
+234 905 709 1200 +234 905 709 1300

5th May, 2025

CERTIFICATE OF ANALYSIS

SAMPLE DETAIL:	Lab reference	- DFL/PG/05-25
	Product particular	- Granulated urea
	Location	- Final Cooler
	Origin	- Lagos, Nigeria
	Batch Number	- N/A Continuous process
	Sampling date/time	- 2.5.2025 / 0830 hrs
	Analysis date/time	- 2.5.2025 / 1330 hrs

TEST RESULT

S.No	Parameter	Unit	SON Norms	Test Value	Reference Method
1	Total Nitrogen	% mass	46.0 Min.	46.24	AOAC 955.04
2	Moisture	% mass	1.00 Max.	0.36	AOAC 972.01
3	Biuret	% mass	1.50 Max.	0.92	AOAC 960.04
4	Free Ammonia	ppm	-	7.7	UFT-00012
5	Formaldehyde	% mass	-	0.44	ISO-22241-2
6	Crushing Strength of +2.8mm	Kgf	-	3.1	OEM method
7	Granulometry				
7.1	More than 4.0 mm	% mass	-	0.5	ISO-8397:1998
7.2	Between 2mm – 4mm	% mass	-	93.2	
7.3	Less than 2mm	% mass	-	1.7	

Asad Khan

Laboratory Officer (Name & Sign)

[Signature]

Head (Quality Assurance)





RC 702207

Dangote Fertiliser Limited

Marble House

1, Alfred Rewane Road,
Falomo, Ikoyi, Lagos, Nigeria
P. O. Box 40032, Falomo, Ikoyi

Tel: +234 14480815-6, 2712233-4

Fax: +23412712231

E-mail: dfl.customercare@dangote.com
d.fertiliser@dangote.com

Website: www.dangote.com | www.fertiliser.dangote.com

Factory: Km 15, Okunraye, Ibeju-Lekki, Lagos, Nigeria.
+234 905 709 1200 +234 905 709 1300

5th May, 2025

DECLARATION OF HEAVY METALS

SAMPLE DETAIL:

Lab reference - DFL/PG/05-25
Product particular - Granulated urea
Location - Final Cooler
Origin - Lagos, Nigeria
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Analysis date/time - 2.5.2025 / 1330 hrs

TEST RESULT

S.No	Parameter	Unit	Test Value	Reference Method
1	Lead as Pb	ppm	< 0.10	Electro Thermo AAS
2	Chromium as Cr	ppm	< 0.10	
3	Cadmium as Cd	ppm	< 0.10	
4	Arsenic as As	ppm	< 0.10	
5	Mercury as Hg	ppm	< 0.10	

Note: All content that shows "<0.1" can be considered below the detection limit.

Asad Khan

Laboratory Officer (Name & Sign)

[Signature]

Head (Quality Assurance)





Union Marble House, 1 Alfred Rewane Road. Falomo, Ikoyi, Lagos, Nigeria
Certificate of Qualitative - Quantitative Composition

Product: Granular Urea
 Other Names: Urea
 Producer: Dangote Fertiliser Limited
 Origin Country: Nigeria

Current Date: 06/05/2025

Qualitative Name of Active Ingredients/Compound/Source of each element and its own concentrations	Chemical Source Formula	Quantitative % mass/mass for solids		
		M/M	N% (Total)	N% (Ureic)
Urea (N 46%+)	NH ₂ CONH ₂	46.0 (Min.)	46.0 (Min.)	46.0
% Biuret if N comes from Urea	C ₂ H ₂ N ₂ O ₂	1.0 (Max.)		
Inert ingredients				
Filling material				
Formulation additives				
Water/Humidity	H ₂ O	0.5 (Max.)		
Totals				
% Purity of the product				
Granulometry for solids (% and mm)	2 mm to 4 mm = 90% (Min) and below 2mm = < 5%			
% Solubility for solid or g/L at 25 °C	100% solubility in water			
Other information of the product:	•Source: Ammonia + CO ₂ •Product life: Inorganic Fertilizer; expiry at least 5 years from manufacture date in normal conditions.			

Full Name: AMANDORIVACTAVA
 Job Title: Head (QA & EM)
 Signature: _____



SALE & PURCHASE COMMERCIAL PROCEDURE

1. The Buyer issues their ICPO, stating their Instrument issuing and MT103/TT paying accounts, copies of company registration certificate and signatory passport.
2. The Seller shall participate in bidding with Dangote Fertilizers Limited. Upon successful bidding, the price shall be communicated to the Buyer and the Seller issues a draft Sale and Purchase Agreement (**SPA**) for buyers' review along with the Seller's bank verbiage. The parties electronically sign and counter the SPA and the Seller issues the Commercial Invoice (**CI**) for the for the Financial Instrument.
3. If FOB incoterms the Seller shall obtain from the factory the Laycan and the Buyer shall find and nominate a vessel that fits the laycan (average rate of 4,000 MT PWWD SSHINC "24/7").
4. The Seller signs NCNDA/IMFPA with intermediaries and endorse with their Paymasters.
5. Once loading and testing is completed The Seller submits the Certificate of Origin and the Q&Q certificates and their Payment invoice and the Buyer settles via MT103/TT.
- 6.
7. If CFR The Buyers' bank issues to the Sellers' bank their Pre-Advice of the confirmed, transferable, assignable and divisible MT700/MT760 Bank instrument for the gross value of the Commercial Invoice (**CI**) as per the Seller's bank verbiage and forwards a copy to the Seller.
8. The Buyers' bank swifts their operative Bank instrument and the Seller's bank swifts back to the Buyer's bank a TWO (2%) percent Performance Bond (**PB**).
9. The Seller signs NCNDA/IMFPA with intermediaries and endorse with their Paymasters.
10. Within Fourteen (14) working days thereafter the Seller's bank shall swift and courier to the Buyer's bank the originals and via secured e-mail/electronic fax to the Buyer scanned copies of the full set of Proof of Purchase 'POP' documents of the shipment as listed below:
 - A. PAYMENT INVOICE ISSUED ON THE STATED QUANTITY CERTIFICATE.
 - B. FULL SET OF CLEAN ON BOARD BILLS OF LADING.
 - C. CERTIFICATES OF QUANTITY & QUALITY DONE AT THE LOADING PORT ISSUED BY INDEPENDENT SURVEYORS.
 - D. CERTIFICATE OF ORIGIN ISSUED BY THE CHAMBER OF COMMERCE.
11. THE BUYER ARRANGES THEIR OWN MARINE SHIPPING.
12. Buyer releases invoice payment by MT103/TT within (3) days from receipt of POP documents or Sellers' bank draws down the Payment Invoice from Buyers bank instrument.
13. The Seller pays all intermediaries listed in the signed NCNDA/IMFPA within further (3) days thereafter.
14. First shipment should arrive at the discharge port within Fourteen (14) days thereafter.
15. Upon vessel arrival at the discharge port, Buyer discharges the cargo into their nominated storage at the port, at their own cost.
16. Shipments continue as per Contract schedule. The transit time will continue to be announced by the shipmaster/shipping agent and the POP continues to be swift and couriered bank-to-bank against simultaneous transfers of "Product Title" from the seller's bank for the value of each shipment invoice via MT103/202 and scanned copies via secure e-mail/electronic fax to the Buyer.
17. The Seller continues to pay intermediaries listed in the signed NCNDA/IMFPA within further (3) days from each title transfer.
18. Buyer or their presentative are invited and allowed to inspect each order at Factory storage and stay the duration of time to see the product loaded and vessels departing.